

MD ANALYSIS

CA 1 February Analysis

GAT Constitutional Area 1 Leader: Open

July 2021 to February 2022 (8 months) Results

CA 1	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
New Clubs	66	34	40	82	47
Charter Members	2205	1262	1532	2549	1503
New Members	16298	15736	16380	10987	17921
Drops	28716	24246	24390	23414	22461
Net Growth	-7849	-4833	-4144	-8067	-365

February (Only Results)

CA 1	Feb-19	Feb-20	Feb-21	Feb-22
New Clubs	7	9	6	7
Charter Members	213	268	197	225
New Members	1932	2174	1154	1948
Drops	2007	2315	3571	2076
Net Growth	383	378	-2074	340

Statement for 3rd Quarter Results(previous 3 years)

CA 1	2018-2019 3rd Qtr	2019-2020 3rd Qtr	2020-2021 3rd Qtr
New Clubs	22	25	18
Charter Members	659	863	580
New Members	6451	6144	3713
Drops	7030	7343	7841
Net Growth	923	551	-2909

MD Wise Analysis

MD	GMT Area	CA 1	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
2	Texas	New Clubs	0	0	7	8	5
		Charter Members	0	0	285	205	172
		New Members	0	0	1807	1144	1970
		Drops	0	0	2650	2425	2281
		Net Growth	0	0	-344	-927	174
3	Oklahoma	New Clubs	0	0	0	0	0
		Charter Members	0	0	2	4	0
		New Members	0	0	179	135	187
		Drops	0	0	358	375	274
		Net Growth	0	0	-105	-225	-57
8	Louisiana	New Clubs	0	0	1	1	0
		Charter Members	0	0	25	17	4
		New Members	0	0	185	118	149
		Drops	0	0	327	395	273
		Net Growth	0	0	-97	-250	-67
16	New Jersey	New Clubs	1	1	0	0	0
		Charter Members	29	31	0	0	0
		New Members	230	213	0	0	0
		Drops	379	331	0	0	0
		Net Growth	-78	-15	0	0	0
20	Bermuda New York	New Clubs	5	1	0	0	0
		Charter Members	142	85	0	0	0
		New Members	756	736	0	0	0
		Drops	1104	1066	0	0	0
		Net Growth	-129	-109	0	0	0
22	Delaware District Of Columbia Maryland	New Clubs	1	0	0	0	0
		Charter Members	44	0	0	0	0
		New Members	323	294	0	0	0
		Drops	601	407	0	0	0
		Net Growth	-190	-68	0	0	0
23	Connecticut	New Clubs	3	0	0	0	0
		Charter Members	51	14	0	0	0
		New Members	205	208	0	0	0
		Drops	396	410	0	0	0
		Net Growth	-111	-173	0	0	0
33	Massachusetts	New Clubs	0	0	0	0	0
		Charter Members	4	2	0	0	0
		New Members	347	329	0	0	0
		Drops	550	507	0	0	0
		Net Growth	-147	-139	0	0	0
44	New Hampshire	New Clubs	2	1	0	0	0
		Charter Members	50	28	0	0	0
		New Members	116	108	0	0	0
		Drops	180	112	0	0	0
		Net Growth	-6	37	0	0	0
42	Rhode Island	New Clubs	0	0	0	0	0
		Charter Members	0	1	0	0	0
		New Members	50	43	0	0	0
		Drops	57	43	0	0	0
		Net Growth	-4	3	0	0	0

			2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
45	New York Vermont	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	45	53	0	0	0
		Drops	82	55	0	0	0
		Net Growth	-24	9	0	0	0
41	Maine	New Clubs	0	0	0	0	0
		Charter Members	0	2	0	0	0
		New Members	97	90	0	0	0
		Drops	126	122	0	0	0
		Net Growth	-21	-15	0	0	0
Total	New Clubs	12	3	8	9	5	
	Charter Members	320	163	312	226	176	
	New Members	2169	2074	2171	1397	2306	
	Drops	3475	3053	3335	3195	2828	
	Net Growth	-710	-470	-546	-1402	50	

February (Only) Results

MD	GMT Area	CA 1	Feb-19	Feb-20	Feb-21	Feb-22
2	Texas	New Clubs	0	1	1	0
		Charter Members	0	33	22	10
		New Members	0	239	117	221
		Drops	0	278	438	264
		Net Growth	0	25	-283	0
3	Oklahoma	New Clubs	0	0	0	0
		Charter Members	0	1	0	0
		New Members	0	22	32	25
		Drops	0	80	48	42
		Net Growth	0	-47	-15	-14
8	Louisiana	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	23	10	19
		Drops	0	30	137	10
		Net Growth	0	2	-126	27
16	New Jersey	New Clubs	1	0	0	0
		Charter Members	24	0	0	0
		New Members	25	0	0	0
		Drops	9	0	0	0
		Net Growth	41	0	0	0
20	Bermuda New York	New Clubs	1	0	0	0
		Charter Members	47	0	0	0
		New Members	86	0	0	0
		Drops	101	0	0	0
		Net Growth	39	0	0	0
22	Delaware District Of Columbia Maryland	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	34	0	0	0
		Drops	42	0	0	0
		Net Growth	-4	0	0	0
23	Connecticut	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	26	0	0	0
		Drops	22	0	0	0
		Net Growth	6	0	0	0
33	Massachusetts	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	41	0	0	0
		Drops	43	0	0	0
		Net Growth	4	0	0	0
44	New Hampshire	New Clubs	0	0	0	0
		Charter Members	5	0	0	0
		New Members	17	0	0	0
		Drops	7	0	0	0
		Net Growth	16	0	0	0

			Feb-19	Feb-20	Feb-21	Feb-22
42	Rhode Island	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	7	0	0	0
		Drops	2	0	0	0
		Net Growth	5	0	0	0
45	New York Vermont	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	3	0	0	0
		Drops	1	0	0	0
		Net Growth	2	0	0	0
41	Maine	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	12	0	0	0
		Drops	7	0	0	0
		Net Growth	7	0	0	0
Total		New Clubs	2	1	1	0
		Charter Members	76	34	22	10
		New Members	251	284	159	265
		Drops	234	388	623	316
		Net Growth	116	-20	-424	13

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2018-2019 3rd Qtr	2019-2020 3rd Qtr	2020-2021 3rd Qtr
2	Texas	New Clubs	0	6	1
		Charter Members	0	179	29
		New Members	0	605	420
		Drops	0	748	977
		Net Growth	0	128	-476
3	Oklahoma	New Clubs	0	0	0
		Charter Members	0	1	0
		New Members	0	65	48
		Drops	0	163	109
		Net Growth	0	-85	-57
8	Louisiana	New Clubs	0	1	0
		Charter Members	0	27	0
		New Members	0	63	39
		Drops	0	119	186
		Net Growth	0	-8	-145
16	New Jersey	New Clubs	1	0	0
		Charter Members	28	0	0
		New Members	117	0	0
		Drops	71	0	0
		Net Growth	99	0	0
20	Bermuda New York	New Clubs	2	0	0
		Charter Members	74	0	0
		New Members	250	0	0
		Drops	314	0	0
		Net Growth	31	0	0
22	Delaware District Of Columbia Maryland	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	135	0	0
		Drops	112	0	0
		Net Growth	39	0	0
23	Connecticut	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	99	0	0
		Drops	120	0	0
		Net Growth	-10	0	0
33	Massachusetts	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	121	0	0
		Drops	113	0	0
		Net Growth	28	0	0
44	New Hampshire	New Clubs	1	0	0
		Charter Members	26	0	0
		New Members	60	0	0
		Drops	29	0	0
		Net Growth	62	0	0

			2018-2019 3rd Qtr	2019-2020 3rd Qtr	2020-2021 3rd Qtr
42	Rhode Island	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	26	0	0
		Drops	12	0	0
		Net Growth	14	0	0
45	New York Vermont	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	12	0	0
		Drops	13	0	0
		Net Growth	1	0	0
41	Maine	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	53	0	0
		Drops	27	0	0
		Net Growth	33	0	0
Total		New Clubs	4	7	1
		Charter Members	129	207	29
		New Members	873	733	507
		Drops	811	1030	1272
		Net Growth	297	35	-678

MD Wise Analysis

MD	GMT Area	CA 1	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
4	California	New Clubs	0	0	6	14	6
		Charter Members	0	0	247	504	301
		New Members	0	0	1555	956	1835
		Drops	0	0	1898	2153	1723
		Net Growth	0	0	93	-533	667
13	Ohio	New Clubs	1	1	0	0	0
		Charter Members	35	30	0	0	0
		New Members	445	459	0	0	0
		Drops	862	721	0	0	0
		Net Growth	-317	-169	0	0	0
14	Pennsylvania	New Clubs	6	1	0	0	0
		Charter Members	205	26	0	0	0
		New Members	849	756	0	0	0
		Drops	1475	1295	0	0	0
		Net Growth	-319	-396	0	0	0
21	Arizona	New Clubs	0	0	0	4	0
		Charter Members	0	0	28	144	0
		New Members	0	0	231	193	0
		Drops	0	0	288	405	0
		Net Growth	0	0	14	6	0
24	Virginia	New Clubs	2	2	0	0	0
		Charter Members	127	58	0	0	0
		New Members	371	307	0	0	0
		Drops	552	509	0	0	0
		Net Growth	-3	-106	0	0	0
29	West Virginia	New Clubs	1	1	0	0	0
		Charter Members	21	22	0	0	0
		New Members	148	179	0	0	0
		Drops	329	239	0	0	0
		Net Growth	-135	-12	0	0	0
36	California Oregon	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	0	0	0	0	227
		Drops	0	0	0	0	296
		Net Growth	0	0	0	0	-31
40	Arizona New Mexico	New Clubs	0	0	0	0	0
		Charter Members	0	0	1	0	0
		New Members	0	0	69	34	0
		Drops	0	0	59	66	0
		Net Growth	0	0	31	-26	0
49	Alaska British Columbia Yukon Territory	New Clubs	0	0	0	0	2
		Charter Members	0	0	0	0	44
		New Members	0	0	0	0	192
		Drops	0	0	0	0	186
		Net Growth	0	0	0	0	86
50	Hawaii	New Clubs	0	0	0	0	1
		Charter Members	0	0	3	2	26
		New Members	0	0	85	119	118
		Drops	0	0	124	108	133
		Net Growth	0	0	-19	39	34

			2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
46	California Nevada	New Clubs	0	0	0	1	0
		Charter Members	0	0	0	43	0
		New Members	0	0	88	64	0
		Drops	0	0	134	122	0
		Net Growth	0	0	-38	-7	0
Total	New Clubs	10	5	6	19	9	
	Charter Members	388	136	279	693	371	
	New Members	1813	1701	2028	1366	2372	
	Drops	3218	2764	2503	2854	2338	
	Net Growth	-774	-683	81	-521	756	

February (Only) Results

MD	GMT Area	CA 1	Feb-19	Feb-20	Feb-21	Feb-22
4	California	New Clubs	0	0	1	1
		Charter Members	0	2	27	27
		New Members	0	137	102	161
		Drops	0	136	387	157
		Net Growth	0	17	-245	43
13	Ohio	New Clubs	1	0	0	0
		Charter Members	26	0	0	0
		New Members	58	0	0	0
		Drops	63	0	0	0
		Net Growth	26	0	0	0
14	Pennsylvania	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	78	0	0	0
		Drops	99	0	0	0
		Net Growth	-6	0	0	0
21	Arizona	New Clubs	0	0	1	0
		Charter Members	0	0	42	0
		New Members	0	25	22	0
		Drops	0	13	82	0
		Net Growth	0	17	-8	0
24	Virginia	New Clubs	0	0	0	0
		Charter Members	3	0	0	0
		New Members	44	0	0	0
		Drops	31	0	0	0
		Net Growth	22	0	0	0
29	West Virginia	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	21	0	0	0
		Drops	19	0	0	0
		Net Growth	3	0	0	0
36	California Oregon	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	30
		Drops	0	0	0	31
		Net Growth	0	0	0	2
40	Arizona New Mexico	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	6	3	0
		Drops	0	3	9	0
		Net Growth	0	3	-4	0
49	Alaska British Columbia Yukon Territory	New Clubs	0	0	0	0
		Charter Members	0	0	0	5
		New Members	0	0	0	51
		Drops	0	0	0	25
		Net Growth	0	0	0	45

			Feb-19	Feb-20	Feb-21	Feb-22
50	Hawaii	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	13	16	10
		Drops	0	22	11	3
		Net Growth	0	-8	6	8
46	California Nevada	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	9	13	0
		Drops	0	9	7	0
		Net Growth	0	3	6	0
Total		New Clubs	1	0	2	1
		Charter Members	30	2	69	32
		New Members	201	190	156	252
		Drops	212	183	496	216
		Net Growth	45	32	-245	98

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2018-2019 3rd Qtr	2019-2020 3rd Qtr	2020-2021 3rd Qtr
4	California	New Clubs	0	2	3
		Charter Members	0	132	112
		New Members	0	486	257
		Drops	0	455	667
		Net Growth	0	214	-252
13	Ohio	New Clubs	1	0	0
		Charter Members	27	0	0
		New Members	179	0	0
		Drops	256	0	0
		Net Growth	-23	0	0
14	Pennsylvania	New Clubs	0	0	0
		Charter Members	8	0	0
		New Members	312	0	0
		Drops	353	0	0
		Net Growth	17	0	0
21	Arizona	New Clubs	0	0	2
		Charter Members	0	20	76
		New Members	0	66	80
		Drops	0	54	153
		Net Growth	0	48	30
24	Virginia	New Clubs	3	0	0
		Charter Members	78	0	0
		New Members	153	0	0
		Drops	185	0	0
		Net Growth	60	0	0
29	West Virginia	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	91	0	0
		Drops	79	0	0
		Net Growth	16	0	0
40	Arizona New Mexico	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	23	7
		Drops	0	18	21
		Net Growth	0	9	-10
50	Hawaii	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	29	48
		Drops	0	36	23
		Net Growth	0	-2	30
46	California Nevada	New Clubs	0	0	0
		Charter Members	0	0	3
		New Members	0	39	31
		Drops	0	30	26
		Net Growth	0	13	9

		2018-2019 3rd Qtr	2019-2020 3rd Qtr	2020-2021 3rd Qtr
Total	New Clubs	4	2	5
	Charter Members	114	152	191
	New Members	735	643	423
	Drops	873	593	890
	Net Growth	70	282	-193

MD Wise Analysis

MD	GMT Area	CA 1	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
1	Illinois	New Clubs	2	0	0	0	0
		Charter Members	61	20	0	0	0
		New Members	617	675	0	0	0
		Drops	1121	963	0	0	0
		Net Growth	-364	-159	0	0	0
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	1	2	0
		Charter Members	0	0	34	46	4
		New Members	0	0	323	235	237
		Drops	0	0	466	478	276
		Net Growth	0	0	-61	-162	-14
5M	Manitoba Minnesota Ontario	New Clubs	0	0	3	9	1
		Charter Members	0	0	77	282	33
		New Members	0	0	989	610	1010
		Drops	0	0	1313	1414	1059
		Net Growth	0	0	-132	-408	80
11	Michigan	New Clubs	1	1	0	0	0
		Charter Members	76	18	0	0	0
		New Members	550	537	0	0	0
		Drops	935	760	0	0	0
		Net Growth	-233	-144	0	0	0
25	Indiana	New Clubs	0	0	0	0	0
		Charter Members	3	3	0	0	0
		New Members	428	405	0	0	0
		Drops	774	629	0	0	0
		Net Growth	-282	-167	0	0	0
43	Kentucky	New Clubs	0	1	0	0	0
		Charter Members	3	21	0	0	0
		New Members	200	203	0	0	0
		Drops	496	461	0	0	0
		Net Growth	-242	-216	0	0	0
10	Michigan	New Clubs	0	0	0	0	0
		Charter Members	3	0	0	0	0
		New Members	54	66	0	0	0
		Drops	91	100	0	0	0
		Net Growth	-28	-9	0	0	0
C	Alberta British Columbia Northwest Territories	New Clubs	0	0	0	0	0
		Charter Members	0	0	1	0	0
		New Members	0	0	178	0	0
		Drops	0	0	248	0	0
		Net Growth	0	0	-46	0	0
Total		New Clubs	3	2	4	11	1
		Charter Members	146	62	112	328	37
		New Members	1849	1886	1490	845	1247
		Drops	3417	2913	2027	1892	1335
		Net Growth	-1149	-695	-239	-570	66

February (Only) Results

MD	GMT Area	CA 1	Feb-19	Feb-20	Feb-21	Feb-22
1	Illinois	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	61	0	0	0
		Drops	65	0	0	0
		Net Growth	6	0	0	0
5	North Dakota Saskatchewan South Dakota	New Clubs	0	1	0	0
		Charter Members	0	23	0	0
		New Members	0	37	27	30
		Drops	0	27	102	24
		Net Growth	0	36	-72	10
5M	Manitoba Minnesota Ontario	New Clubs	0	0	2	0
		Charter Members	0	1	53	2
		New Members	0	137	41	126
		Drops	0	90	90	114
		Net Growth	0	56	8	21
11	Michigan	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	70	0	0	0
		Drops	59	0	0	0
		Net Growth	19	0	0	0
25	Indiana	New Clubs	0	0	0	0
		Charter Members	2	0	0	0
		New Members	50	0	0	0
		Drops	41	0	0	0
		Net Growth	17	0	0	0
43	Kentucky	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	25	0	0	0
		Drops	53	0	0	0
		Net Growth	-27	0	0	0
10	Michigan	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	5	0	0	0
		Drops	2	0	0	0
		Net Growth	3	0	0	0
C	Alberta British Columbia Northwest Territories	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	27	0	0
		Drops	0	22	0	0
		Net Growth	0	8	0	0
Total		New Clubs	0	1	2	0
		Charter Members	4	24	53	2
		New Members	211	201	68	156
		Drops	220	139	192	138
		Net Growth	18	100	-64	31

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2018-2019 3rd Qtr	2019-2020 3rd Qtr	2020-2021 3rd Qtr
1	Illinois	New Clubs	0	0	0
		Charter Members	6	0	0
		New Members	255	0	0
		Drops	253	0	0
		Net Growth	39	0	0
5	North Dakota Saskatchewan South Dakota	New Clubs	0	1	0
		Charter Members	0	30	2
		New Members	0	100	105
		Drops	0	144	199
		Net Growth	0	6	-85
5M	Manitoba Minnesota Ontario	New Clubs	0	0	3
		Charter Members	0	7	80
		New Members	0	366	181
		Drops	0	341	351
		Net Growth	0	77	-63
11	Michigan	New Clubs	3	0	0
		Charter Members	62	0	0
		New Members	237	0	0
		Drops	197	0	0
		Net Growth	123	0	0
25	Indiana	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	156	0	0
		Drops	154	0	0
		Net Growth	27	0	0
43	Kentucky	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	86	0	0
		Drops	164	0	0
		Net Growth	-68	0	0
10	Michigan	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	23	0	0
		Drops	15	0	0
		Net Growth	28	0	0
C	Alberta British Columbia Northwest Territories	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	92	0
		Drops	0	87	0
		Net Growth	0	14	0
Total		New Clubs	3	1	3
		Charter Members	68	37	82
		New Members	757	558	286
		Drops	783	572	550
		Net Growth	149	97	-148

MD Wise Analysis

MD	GMT Area	CA 1	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0	0	0
		Charter Members	0	3	0	0	0
		New Members	212	181	0	0	0
		Drops	389	314	0	0	0
		Net Growth	-132	-111	0	0	0
5M	Manitoba Minnesota Ontario	New Clubs	2	1	0	0	0
		Charter Members	57	44	0	0	0
		New Members	884	720	0	0	0
		Drops	1138	1112	0	0	0
		Net Growth	-81	-228	0	0	0
9	Iowa	New Clubs	0	1	0	0	0
		Charter Members	5	38	0	0	0
		New Members	368	333	0	0	0
		Drops	641	578	0	0	0
		Net Growth	-198	-145	0	0	0
14	Pennsylvania	New Clubs	0	0	1	8	3
		Charter Members	0	0	50	250	75
		New Members	0	0	748	506	888
		Drops	0	0	1092	1236	1152
		Net Growth	0	0	-201	-415	-49
24	Virginia	New Clubs	0	0	0	0	0
		Charter Members	0	0	11	2	4
		New Members	0	0	298	190	297
		Drops	0	0	529	472	517
		Net Growth	0	0	-167	-230	-151
27	Wisconsin	New Clubs	2	0	0	0	0
		Charter Members	47	4	0	0	0
		New Members	817	779	0	0	0
		Drops	1182	1038	0	0	0
		Net Growth	-219	-156	0	0	0
29	West Virginia	New Clubs	0	0	1	1	0
		Charter Members	0	0	42	30	1
		New Members	0	0	179	145	140
		Drops	0	0	368	223	304
		Net Growth	0	0	-106	-21	-155
Total		New Clubs	4	2	2	9	3
		Charter Members	109	89	103	282	80
		New Members	2281	2013	1225	841	1325
		Drops	3350	3042	1989	1931	1973
		Net Growth	-630	-640	-474	-666	-355

February (Only) Results

MD	GMT Area	CA 1	Feb-19	Feb-20	Feb-21	Feb-22
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	25	0	0	0
		Drops	29	0	0	0
		Net Growth	-3	0	0	0
5M	Manitoba Minnesota Ontario	New Clubs	0	0	0	0
		Charter Members	2	0	0	0
		New Members	87	0	0	0
		Drops	99	0	0	0
		Net Growth	1	0	0	0
9	Iowa	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	34	0	0	0
		Drops	39	0	0	0
		Net Growth	-1	0	0	0
14	Pennsylvania	New Clubs	0	0	0	1
		Charter Members	0	0	0	26
		New Members	0	100	43	107
		Drops	0	107	215	129
		Net Growth	0	9	-166	14
24	Virginia	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	51	9	37
		Drops	0	52	57	68
		Net Growth	0	14	-39	-18
27	Wisconsin	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	75	0	0	0
		Drops	91	0	0	0
		Net Growth	-2	0	0	0
29	West Virginia	New Clubs	0	0	0	0
		Charter Members	0	11	0	0
		New Members	0	31	15	12
		Drops	0	26	33	21
		Net Growth	0	19	-18	-9
Total		New Clubs	0	0	0	1
		Charter Members	2	11	0	26
		New Members	221	182	67	156
		Drops	258	185	305	218
		Net Growth	-5	42	-223	-13

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2018-2019 3rd Qtr	2019-2020 3rd Qtr	2020-2021 3rd Qtr
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	83	0	0
		Drops	98	0	0
		Net Growth	-7	0	0
5M	Manitoba Minnesota Ontario	New Clubs	0	0	0
		Charter Members	3	0	0
		New Members	320	0	0
		Drops	308	0	0
		Net Growth	55	0	0
9	Iowa	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	120	0	0
		Drops	139	0	0
		Net Growth	-5	0	0
14	Pennsylvania	New Clubs	0	0	0
		Charter Members	0	1	11
		New Members	0	361	165
		Drops	0	368	437
		Net Growth	0	18	-244
24	Virginia	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	99	47
		Drops	0	157	153
		Net Growth	0	-33	-87
27	Wisconsin	New Clubs	1	0	0
		Charter Members	22	0	0
		New Members	331	0	0
		Drops	275	0	0
		Net Growth	108	0	0
29	West Virginia	New Clubs	0	1	0
		Charter Members	0	45	0
		New Members	0	67	33
		Drops	0	96	79
		Net Growth	0	34	-43
Total		New Clubs	1	1	0
		Charter Members	25	46	11
		New Members	854	527	245
		Drops	820	621	669
		Net Growth	151	19	-374

MD Wise Analysis

MD	GMT Area	CA 1	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
1	Illinois	New Clubs	0	0	1	6	1
		Charter Members	0	0	32	148	25
		New Members	0	0	692	384	648
		Drops	0	0	941	1052	984
		Net Growth	0	0	-137	-451	-201
12	Tennessee	New Clubs	2	0	0	0	0
		Charter Members	115	3	0	0	0
		New Members	349	306	0	0	0
		Drops	569	509	0	0	0
		Net Growth	-42	-166	0	0	0
18	Georgia	New Clubs	1	0	0	0	0
		Charter Members	28	5	0	0	0
		New Members	186	236	0	0	0
		Drops	462	412	0	0	0
		Net Growth	-224	-141	0	0	0
27	Wisconsin	New Clubs	0	0	0	2	1
		Charter Members	0	0	5	66	17
		New Members	0	0	853	666	981
		Drops	0	0	1096	1040	975
		Net Growth	0	0	-165	-247	126
30	Mississippi	New Clubs	1	0	0	0	0
		Charter Members	29	10	0	0	0
		New Members	164	104	0	0	0
		Drops	279	155	0	0	0
		Net Growth	-60	-10	0	0	0
31	North Carolina	New Clubs	1	0	0	0	0
		Charter Members	30	6	0	0	0
		New Members	287	271	0	0	0
		Drops	658	462	0	0	0
		Net Growth	-298	-130	0	0	0
32	South Carolina	New Clubs	0	2	0	0	0
		Charter Members	0	60	0	0	0
		New Members	189	168	0	0	0
		Drops	324	273	0	0	0
		Net Growth	-109	-26	0	0	0
34	Alabama	New Clubs	1	1	0	0	0
		Charter Members	40	21	0	0	0
		New Members	151	206	0	0	0
		Drops	309	257	0	0	0
		Net Growth	-92	-19	0	0	0
35	Aruba Bahamas Florida	New Clubs	4	2	0	0	0
		Charter Members	102	76	0	0	0
		New Members	376	392	0	0	0
		Drops	819	583	0	0	0
		Net Growth	-225	13	0	0	0
51	Puerto Rico U S Virgin Islands	New Clubs	0	1	0	0	0
		Charter Members	2	26	0	0	0
		New Members	22	211	0	0	0
		Drops	260	338	0	0	0
		Net Growth	-227	-85	0	0	0

			2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
60	Various	New Clubs	0	1	0	0	0
		Charter Members	0	34	0	0	0
		New Members	80	110	0	0	0
		Drops	219	224	0	0	0
		Net Growth	-130	-33	0	0	0
10	Michigan	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	0	0	74	30	111
		Drops	0	0	113	82	90
		Net Growth	0	0	-25	-48	33
Total	New Clubs	10	7	1	8	2	
	Charter Members	346	241	37	214	42	
	New Members	1804	2004	1619	1080	1740	
	Drops	3899	3213	2150	2174	2049	
	Net Growth	-1407	-597	-327	-746	-42	

February (Only) Results

MD	GMT Area	CA 1	Feb-19	Feb-20	Feb-21	Feb-22
1	Illinois	New Clubs	0	0	0	0
		Charter Members	0	0	3	1
		New Members	0	123	39	62
		Drops	0	100	146	113
		Net Growth	0	31	-99	-44
12	Tennessee	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	67	0	0	0
		Drops	43	0	0	0
		Net Growth	31	0	0	0
18	Georgia	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	29	0	0	0
		Drops	47	0	0	0
		Net Growth	-10	0	0	0
27	Wisconsin	New Clubs	0	0	0	0
		Charter Members	0	0	11	2
		New Members	0	88	64	96
		Drops	0	132	107	112
		Net Growth	0	-36	-26	-4
30	Mississippi	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	21	0	0	0
		Drops	7	0	0	0
		Net Growth	16	0	0	0
31	North Carolina	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	31	0	0	0
		Drops	38	0	0	0
		Net Growth	0	0	0	0
32	South Carolina	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	19	0	0	0
		Drops	29	0	0	0
		Net Growth	-8	0	0	0
34	Alabama	New Clubs	1	0	0	0
		Charter Members	21	0	0	0
		New Members	28	0	0	0
		Drops	45	0	0	0
		Net Growth	6	0	0	0
35	Aruba Bahamas Florida	New Clubs	1	0	0	0
		Charter Members	20	0	0	0
		New Members	66	0	0	0
		Drops	43	0	0	0
		Net Growth	51	0	0	0

			Feb-19	Feb-20	Feb-21	Feb-22
51	Puerto Rico U S Virgin Islands	New Clubs	1	0	0	0
		Charter Members	26	0	0	0
		New Members	18	0	0	0
		Drops	43	0	0	0
		Net Growth	3	0	0	0
60	Various	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	16	0	0	0
		Drops	17	0	0	0
		Net Growth	0	0	0	0
10	Michigan	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	7	2	3
		Drops	0	29	21	11
		Net Growth	0	-14	-18	-6
Total		New Clubs	3	0	0	0
		Charter Members	70	0	14	3
		New Members	295	218	105	161
		Drops	312	261	274	236
		Net Growth	89	-19	-143	-54

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2018-2019 3rd Qtr	2019-2020 3rd Qtr	2020-2021 3rd Qtr
1	Illinois	New Clubs	0	0	1
		Charter Members	0	5	34
		New Members	0	281	138
		Drops	0	300	348
		Net Growth	0	8	-159
12	Tennessee	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	183	0	0
		Drops	143	0	0
		Net Growth	54	0	0
18	Georgia	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	94	0	0
		Drops	141	0	0
		Net Growth	-32	0	0
27	Wisconsin	New Clubs	0	0	2
		Charter Members	0	1	48
		New Members	0	289	228
		Drops	0	370	317
		Net Growth	0	-42	-25
30	Mississippi	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	55	0	0
		Drops	37	0	0
		Net Growth	19	0	0
31	North Carolina	New Clubs	0	0	0
		Charter Members	2	0	0
		New Members	106	0	0
		Drops	171	0	0
		Net Growth	-46	0	0
32	South Carolina	New Clubs	0	0	0
		Charter Members	12	0	0
		New Members	78	0	0
		Drops	101	0	0
		Net Growth	0	0	0
34	Alabama	New Clubs	1	0	0
		Charter Members	21	0	0
		New Members	68	0	0
		Drops	110	0	0
		Net Growth	-18	0	0
35	Aruba Bahamas Florida	New Clubs	3	0	0
		Charter Members	81	0	0
		New Members	166	0	0
		Drops	130	0	0
		Net Growth	146	0	0

			2018-2019 3rd Qtr	2019-2020 3rd Qtr	2020-2021 3rd Qtr
51	Puerto Rico U S Virgin Islands	New Clubs	1	0	0
		Charter Members	32	0	0
		New Members	47	0	0
		Drops	106	0	0
		Net Growth	-21	0	0
60	Various	New Clubs	0	0	0
		Charter Members	2	0	0
		New Members	54	0	0
		Drops	57	0	0
		Net Growth	7	0	0
10	Michigan	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	24	18
		Drops	0	58	38
		Net Growth	0	-26	-18
Total		New Clubs	5	0	3
		Charter Members	153	6	82
		New Members	851	594	384
		Drops	996	728	703
		Net Growth	109	-60	-202

MD Wise Analysis

MD	GMT Area	CA 1	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
2	Texas	New Clubs	10	6	0	0	0
		Charter Members	334	231	0	0	0
		New Members	1864	1755	0	0	0
		Drops	3318	2507	0	0	0
		Net Growth	-905	-295	0	0	0
3	Oklahoma	New Clubs	0	0	0	0	0
		Charter Members	8	0	0	0	0
		New Members	233	210	0	0	0
		Drops	402	326	0	0	0
		Net Growth	-126	-92	0	0	0
7	Arkansas	New Clubs	1	0	0	0	0
		Charter Members	26	1	0	0	0
		New Members	194	177	0	0	0
		Drops	314	314	0	0	0
		Net Growth	-63	-114	0	0	0
8	Louisiana	New Clubs	0	0	0	0	0
		Charter Members	2	23	0	0	0
		New Members	178	201	0	0	0
		Drops	340	286	0	0	0
		Net Growth	-141	-32	0	0	0
16	New Jersey	New Clubs	0	0	1	2	1
		Charter Members	0	0	24	54	24
		New Members	0	0	192	154	204
		Drops	0	0	350	300	280
		Net Growth	0	0	-96	-42	-22
20	Bermuda New York	New Clubs	0	0	4	5	4
		Charter Members	0	0	131	125	129
		New Members	0	0	756	463	916
		Drops	0	0	1164	922	934
		Net Growth	0	0	-152	-263	224
22	Delaware District Of Columbia Maryland	New Clubs	0	0	0	0	1
		Charter Members	0	0	16	27	26
		New Members	0	0	292	166	356
		Drops	0	0	474	423	454
		Net Growth	0	0	-112	-185	-35
26	Missouri	New Clubs	1	0	0	0	0
		Charter Members	30	10	0	0	0
		New Members	452	367	0	0	0
		Drops	767	726	0	0	0
		Net Growth	-233	-294	0	0	0
Total		New Clubs	12	6	5	7	6
		Charter Members	400	265	171	206	179
		New Members	2921	2710	1240	783	1476
		Drops	5141	4159	1988	1645	1668
		Net Growth	-1468	-827	-360	-490	167

February (Only) Results

MD	GMT Area	CA 1	Feb-19	Feb-20	Feb-21	Feb-22
2	Texas	New Clubs	0	0	0	0
		Charter Members	5	0	0	0
		New Members	222	0	0	0
		Drops	231	0	0	0
		Net Growth	30	0	0	0
3	Oklahoma	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	36	0	0	0
		Drops	43	0	0	0
		Net Growth	-3	0	0	0
7	Arkansas	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	47	0	0	0
		Drops	42	0	0	0
		Net Growth	8	0	0	0
8	Louisiana	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	20	0	0	0
		Drops	11	0	0	0
		Net Growth	13	0	0	0
16	New Jersey	New Clubs	0	0	1	0
		Charter Members	0	0	22	0
		New Members	0	27	15	14
		Drops	0	27	48	15
		Net Growth	0	4	-11	-1
20	Bermuda New York	New Clubs	0	2	0	1
		Charter Members	0	58	0	32
		New Members	0	109	33	147
		Drops	0	75	115	59
		Net Growth	0	102	-79	133
22	Delaware District Of Columbia Maryland	New Clubs	0	0	0	0
		Charter Members	0	0	0	5
		New Members	0	38	20	34
		Drops	0	28	40	35
		Net Growth	0	16	-13	6
26	Missouri	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	49	0	0	0
		Drops	40	0	0	0
		Net Growth	16	0	0	0
Total		New Clubs	0	2	1	1
		Charter Members	5	58	22	37
		New Members	374	174	68	195
		Drops	367	130	203	109
		Net Growth	64	122	-103	138

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2018-2019 3rd Qtr	2019-2020 3rd Qtr	2020-2021 3rd Qtr
2	Texas	New Clubs	2	0	0
		Charter Members	81	0	0
		New Members	697	0	0
		Drops	783	0	0
		Net Growth	115	0	0
3	Oklahoma	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	94	0	0
		Drops	117	0	0
		Net Growth	-12	0	0
7	Arkansas	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	78	0	0
		Drops	89	0	0
		Net Growth	-4	0	0
8	Louisiana	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	76	0	0
		Drops	110	0	0
		Net Growth	-26	0	0
16	New Jersey	New Clubs	0	1	1
		Charter Members	0	23	22
		New Members	0	76	34
		Drops	0	115	95
		Net Growth	0	25	-19
20	Bermuda New York	New Clubs	0	2	0
		Charter Members	0	64	5
		New Members	0	263	129
		Drops	0	274	277
		Net Growth	0	112	-120
22	Delaware District Of Columbia Maryland	New Clubs	0	1	0
		Charter Members	0	22	0
		New Members	0	115	51
		Drops	0	117	132
		Net Growth	0	35	-63
26	Missouri	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	141	0	0
		Drops	209	0	0
		Net Growth	-41	0	0
Total		New Clubs	2	4	1
		Charter Members	81	109	27
		New Members	1086	454	214
		Drops	1308	506	504
		Net Growth	32	172	-202

MD Wise Analysis

MD	GMT Area	CA 1	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
6	Colorado	New Clubs	0	1	0	0	1
		Charter Members	0	35	0	0	40
		New Members	191	148	180	95	143
		Drops	280	315	264	222	258
		Net Growth	-58	-104	-51	-106	-43
17	Kansas	New Clubs	1	0	0	0	0
		Charter Members	22	3	0	0	0
		New Members	224	239	178	0	0
		Drops	385	391	327	0	0
		Net Growth	-113	-111	-121	0	0
21	Arizona	New Clubs	0	1	0	0	0
		Charter Members	14	21	0	0	0
		New Members	210	241	0	0	0
		Drops	392	264	0	0	0
		Net Growth	-112	42	0	0	0
28	Utah	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	51	56	0	0	0
		Drops	105	89	0	0	0
		Net Growth	-50	-29	0	0	0
38	Nebraska	New Clubs	0	0	0	0	0
		Charter Members	0	4	2	0	0
		New Members	132	129	93	78	104
		Drops	248	244	167	193	172
		Net Growth	-106	-101	-57	-104	-61
40	Arizona New Mexico	New Clubs	1	0	0	0	0
		Charter Members	24	0	0	0	0
		New Members	65	39	0	0	0
		Drops	108	121	0	0	0
		Net Growth	-10	-73	0	0	0
15	Wyoming	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	38	66	49	45	50
		Drops	83	58	79	99	69
		Net Growth	-42	10	-26	-39	-3
37	Montana	New Clubs	0	0	1	0	0
		Charter Members	0	0	20	0	0
		New Members	0	0	95	68	81
		Drops	0	0	112	91	109
		Net Growth	0	0	16	-16	-16
Total		New Clubs	2	2	1	0	1
		Charter Members	60	63	22	0	40
		New Members	911	918	595	286	378
		Drops	1601	1482	949	605	608
		Net Growth	-491	-366	-239	-265	-123

February (Only) Results

MD	GMT Area	CA 1	Feb-19	Feb-20	Feb-21	Feb-22
6	Colorado	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	19	21	14	17
		Drops	29	26	20	35
		Net Growth	3	2	-4	-15
17	Kansas	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	25	29	0	0
		Drops	22	39	0	0
		Net Growth	10	-8	0	0
21	Arizona	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	24	0	0	0
		Drops	9	0	0	0
		Net Growth	15	0	0	0
28	Utah	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	14	0	0	0
		Drops	13	0	0	0
		Net Growth	3	0	0	0
38	Nebraska	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	24	12	9	11
		Drops	40	11	25	10
		Net Growth	-12	1	-16	3
40	Arizona New Mexico	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	3	0	0	0
		Drops	7	0	0	0
		Net Growth	-4	0	0	0
15	Wyoming	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	9	6	17	5
		Drops	4	8	9	7
		Net Growth	5	-2	9	0
37	Montana	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	8	11	4
		Drops	0	11	17	8
		Net Growth	0	-3	-6	-3
Total		New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	118	76	51	37
		Drops	124	95	71	60
		Net Growth	20	-10	-17	-15

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2018-2019 3rd Qtr	2019-2020 3rd Qtr	2020-2021 3rd Qtr
6	Colorado	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	44	59	36
		Drops	89	78	67
		Net Growth	-26	-6	-21
17	Kansas	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	96	83	0
		Drops	84	129	0
		Net Growth	32	-41	0
21	Arizona	New Clubs	1	0	0
		Charter Members	22	0	0
		New Members	81	0	0
		Drops	74	0	0
		Net Growth	32	0	0
28	Utah	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	21	0	0
		Drops	48	0	0
		Net Growth	-25	0	0
38	Nebraska	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	48	42	32
		Drops	77	37	54
		Net Growth	-24	9	-20
40	Arizona New Mexico	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	17	0	0
		Drops	24	0	0
		Net Growth	-7	0	0
15	Wyoming	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	23	19	24
		Drops	20	28	23
		Net Growth	5	-7	2
37	Montana	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	34	17
		Drops	0	48	46
		Net Growth	0	-12	-26
Total		New Clubs	1	0	0
		Charter Members	24	0	0
		New Members	330	237	109
		Drops	416	320	190
		Net Growth	-13	-57	-65

MD Wise Analysis

MD	GMT Area	CA 1	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
4	California	New Clubs	10	4	0	0	0
		Charter Members	335	160	0	0	0
		New Members	1468	1366	0	0	0
		Drops	2649	2048	0	0	0
		Net Growth	-581	-315	0	0	0
19	British Columbia Idaho Washington	New Clubs	2	2	0	0	0
		Charter Members	49	51	7	0	0
		New Members	401	316	361	0	0
		Drops	609	497	616	0	0
		Net Growth	-112	-54	-176	0	0
21	Arizona	New Clubs	0	0	0	0	1
		Charter Members	0	0	0	0	32
		New Members	0	0	0	0	195
		Drops	0	0	0	0	289
		Net Growth	0	0	0	0	7
28	Utah	New Clubs	0	0	0	0	0
		Charter Members	0	0	1	0	0
		New Members	0	0	59	15	50
		Drops	0	0	86	73	75
		Net Growth	0	0	-23	-56	-12
36	California Oregon	New Clubs	0	0	0	0	0
		Charter Members	5	6	0	0	0
		New Members	209	191	204	108	0
		Drops	357	279	321	316	0
		Net Growth	-111	-33	-62	-155	0
39	Idaho Oregon	New Clubs	0	0	0	1	0
		Charter Members	1	0	2	24	0
		New Members	55	55	73	34	87
		Drops	132	150	126	109	121
		Net Growth	-66	-91	-47	-36	-31
40	Arizona New Mexico	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	0	0	0	0	60
		Drops	0	0	0	0	83
		Net Growth	0	0	0	0	-16
49	Alaska British Columbia Yukon Territory	New Clubs	0	0	0	0	0
		Charter Members	2	4	0	1	0
		New Members	172	182	0	151	0
		Drops	344	280	0	259	0
		Net Growth	-153	-79	0	-97	0
50	Hawaii	New Clubs	0	0	0	0	0
		Charter Members	1	0	0	0	0
		New Members	77	102	0	0	0
		Drops	171	115	0	0	0
		Net Growth	-74	0	0	0	0
46	California Nevada	New Clubs	1	1	0	0	0
		Charter Members	43	22	0	0	3
		New Members	80	112	0	0	109
		Drops	246	123	0	0	123
		Net Growth	-109	26	0	0	7

			2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
37	Montana	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	88	106	0	0	0
		Drops	107	128	0	0	0
		Net Growth	-14	-9	0	0	0
Total	New Clubs	13	7	0	1	1	
	Charter Members	436	243	10	25	35	
	New Members	2550	2430	697	308	501	
	Drops	4615	3620	1149	757	691	
	Net Growth	-1220	-555	-308	-344	-45	

February (Only) Results

MD	GMT Area	CA 1	Feb-19	Feb-20	Feb-21	Feb-22
4	California	New Clubs	0	0	0	0
		Charter Members	2	0	0	0
		New Members	142	0	0	0
		Drops	147	0	0	0
		Net Growth	18	0	0	0
19	British Columbia Idaho Washington	New Clubs	1	0	0	0
		Charter Members	23	1	0	0
		New Members	34	50	0	0
		Drops	46	60	0	0
		Net Growth	15	-7	0	0
21	Arizona	New Clubs	0	0	0	1
		Charter Members	0	0	0	27
		New Members	0	0	0	17
		Drops	0	0	0	14
		Net Growth	0	0	0	31
28	Utah	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	6	4	2
		Drops	0	19	16	7
		Net Growth	0	-12	-12	-4
36	California Oregon	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	24	25	14	0
		Drops	19	30	41	0
		Net Growth	5	-4	-26	0
39	Idaho Oregon	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	4	18	7	9
		Drops	20	5	4	6
		Net Growth	-16	13	3	4
40	Arizona New Mexico	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	3
		Drops	0	0	0	8
		Net Growth	0	0	0	-5
49	Alaska British Columbia Yukon Territory	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	22	0	30	0
		Drops	11	0	48	0
		Net Growth	12	0	-15	0
50	Hawaii	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	12	0	0	0
		Drops	9	0	0	0
		Net Growth	5	0	0	0

			Feb-19	Feb-20	Feb-21	Feb-22
46	California Nevada	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	15	0	0	31
		Drops	12	0	0	11
		Net Growth	4	0	0	21
37	Montana	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	8	0	0	0
		Drops	16	0	0	0
		Net Growth	-7	0	0	0
Total		New Clubs	1	0	0	1
		Charter Members	25	1	0	27
		New Members	261	99	55	62
		Drops	280	114	109	46
		Net Growth	36	-10	-50	47

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2018-2019 3rd Qtr	2019-2020 3rd Qtr	2020-2021 3rd Qtr
4	California	New Clubs	1	0	0
		Charter Members	40	0	0
		New Members	492	0	0
		Drops	568	0	0
		Net Growth	24	0	0
19	British Columbia Idaho Washington	New Clubs	1	0	0
		Charter Members	23	4	0
		New Members	157	155	0
		Drops	166	183	0
		Net Growth	34	-8	0
28	Utah	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	17	9
		Drops	0	43	27
		Net Growth	0	-24	-16
36	California Oregon	New Clubs	0	0	0
		Charter Members	1	1	1
		New Members	92	85	37
		Drops	69	78	91
		Net Growth	47	24	-49
39	Idaho Oregon	New Clubs	0	0	0
		Charter Members	0	5	0
		New Members	26	31	15
		Drops	49	43	18
		Net Growth	-16	3	0
49	Alaska British Columbia Yukon Territory	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	67	0	74
		Drops	53	0	100
		Net Growth	18	0	-20
50	Hawaii	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	46	0	0
		Drops	33	0	0
		Net Growth	15	0	0
46	California Nevada	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	36	0	0
		Drops	27	0	0
		Net Growth	12	0	0
37	Montana	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	49	0	0
		Drops	58	0	0
		Net Growth	-6	0	0

		2018-2019 3rd Qtr	2019-2020 3rd Qtr	2020-2021 3rd Qtr
Total	New Clubs	2	0	0
	Charter Members	65	10	1
	New Members	965	288	135
	Drops	1023	347	236
	Net Growth	128	-5	-85

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021	2021-2022
11	Michigan	New Clubs	2	1	0
		Charter Members	89	29	12
		New Members	469	412	649
		Drops	719	731	750
		Net Growth	-95	-247	48
13	Ohio	New Clubs	2	3	1
		Charter Members	56	88	32
		New Members	479	265	526
		Drops	720	812	696
		Net Growth	-114	-399	-83
25	Indiana	New Clubs	0	1	1
		Charter Members	0	36	29
		New Members	466	266	457
		Drops	577	692	712
		Net Growth	-55	-314	-131
Total		New Clubs	4	5	2
		Charter Members	145	153	73
		New Members	1414	943	1632
		Drops	2016	2235	2158
		Net Growth	-264	-960	-166

February (Only) Results

MD	GMT Area	CA 1	Feb-20	Feb-21	Feb-22
11	Michigan	New Clubs	1	0	0
		Charter Members	36	0	0
		New Members	63	39	78
		Drops	66	94	71
		Net Growth	42	-52	16
13	Ohio	New Clubs	1	0	0
		Charter Members	22	3	0
		New Members	69	37	52
		Drops	64	133	63
		Net Growth	36	-90	-10
25	Indiana	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	54	23	30
		Drops	68	65	46
		Net Growth	-6	-38	-15
Total		New Clubs	2	0	0
		Charter Members	58	3	0
		New Members	186	99	160
		Drops	198	292	180
		Net Growth	72	-180	-9

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 3rd Qtr	2020-2021 3rd Qtr
11	Michigan	New Clubs	1	3
		Charter Members	61	58
		New Members	190	181
		Drops	185	240
		Net Growth	101	19
13	Ohio	New Clubs	1	0
		Charter Members	23	12
		New Members	199	104
		Drops	251	249
		Net Growth	12	-121
25	Indiana	New Clubs	0	0
		Charter Members	2	2
		New Members	181	83
		Drops	195	209
		Net Growth	8	-84
Total		New Clubs	2	3
		Charter Members	86	72
		New Members	570	368
		Drops	631	698
		Net Growth	121	-186

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021	2021-2022
7	Arkansas	New Clubs	0	0	0
		Charter Members	32	0	2
		New Members	173	71	149
		Drops	267	259	280
		Net Growth	-46	-176	-105
9	Iowa	New Clubs	0	0	2
		Charter Members	4	1	43
		New Members	363	216	341
		Drops	514	508	566
		Net Growth	-121	-256	-135
17	Kansas	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	183	273
		Drops	0	281	322
		Net Growth	0	-84	-17
26	Missouri	New Clubs	0	0	0
		Charter Members	0	0	1
		New Members	356	269	407
		Drops	612	576	540
		Net Growth	-219	-274	-70
Total		New Clubs	0	0	2
		Charter Members	36	1	46
		New Members	892	739	1170
		Drops	1393	1624	1708
		Net Growth	-386	-790	-327

February (Only) Results

MD	GMT Area	CA 1	Feb-20	Feb-21	Feb-22
7	Arkansas	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	18	9	17
		Drops	32	69	33
		Net Growth	-13	-60	-15
9	Iowa	New Clubs	0	0	0
		Charter Members	2	0	0
		New Members	53	13	37
		Drops	45	56	68
		Net Growth	12	-39	-28
17	Kansas	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	14	22
		Drops	0	21	25
		Net Growth	0	-5	-2
26	Missouri	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	38	37	33
		Drops	53	104	37
		Net Growth	-9	-64	3
Total		New Clubs	0	0	0
		Charter Members	2	0	0
		New Members	109	73	109
		Drops	130	250	163
		Net Growth	-10	-168	-42

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 3rd Qtr	2020-2021 3rd Qtr
7	Arkansas	New Clubs	0	0
		Charter Members	0	2
		New Members	49	33
		Drops	76	127
		Net Growth	-25	-77
9	Iowa	New Clubs	1	0
		Charter Members	23	0
		New Members	143	65
		Drops	155	153
		Net Growth	18	-80
17	Kansas	New Clubs	0	0
		Charter Members	0	0
		New Members	0	54
		Drops	0	67
		Net Growth	0	-9
26	Missouri	New Clubs	0	0
		Charter Members	0	0
		New Members	123	110
		Drops	168	255
		Net Growth	-31	-137
Total		New Clubs	1	0
		Charter Members	23	2
		New Members	315	262
		Drops	399	602
		Net Growth	-38	-303

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021	2021-2022
23	Connecticut	New Clubs	3	0	1
		Charter Members	77	10	20
		New Members	226	143	311
		Drops	350	316	338
		Net Growth	-32	-138	30
33	Massachusetts	New Clubs	1	1	0
		Charter Members	29	27	2
		New Members	349	141	310
		Drops	418	423	422
		Net Growth	-10	-200	-74
44	New Hampshire	New Clubs	0	0	0
		Charter Members	1	3	0
		New Members	111	110	144
		Drops	181	158	156
		Net Growth	-55	-36	-4
42	Rhode Island	New Clubs	0	0	0
		Charter Members	1	3	1
		New Members	54	31	37
		Drops	58	57	70
		Net Growth	2	-21	-25
45	New York Vermont	New Clubs	0	0	0
		Charter Members	2	0	0
		New Members	54	33	40
		Drops	69	68	59
		Net Growth	-2	-25	-16
41	Maine	New Clubs	1	0	0
		Charter Members	27	2	0
		New Members	96	33	106
		Drops	124	144	84
		Net Growth	8	-98	33
Total		New Clubs	5	1	1
		Charter Members	137	45	23
		New Members	890	491	948
		Drops	1200	1166	1129
		Net Growth	-89	-518	-56

February (Only) Results

MD	GMT Area	CA 1	Feb-20	Feb-21	Feb-22
23	Connecticut	New Clubs	1	0	0
		Charter Members	25	1	0
		New Members	34	16	27
		Drops	58	34	34
		Net Growth	3	-16	8
33	Massachusetts	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	54	16	37
		Drops	42	23	22
		Net Growth	12	-7	18
44	New Hampshire	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	19	12	21
		Drops	14	10	11
		Net Growth	6	2	10
42	Rhode Island	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	7	4	17
		Drops	4	27	12
		Net Growth	3	-23	7
45	New York Vermont	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	10	3	6
		Drops	3	5	1
		Net Growth	7	-2	5
41	Maine	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	16	3	10
		Drops	16	16	5
		Net Growth	1	-12	6
Total		New Clubs	1	0	0
		Charter Members	26	1	0
		New Members	140	54	118
		Drops	137	115	85
		Net Growth	32	-58	54

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 3rd Qtr	2020-2021 3rd Qtr
23	Connecticut	New Clubs	2	0
		Charter Members	51	1
		New Members	99	48
		Drops	134	88
		Net Growth	24	-29
33	Massachusetts	New Clubs	0	1
		Charter Members	7	27
		New Members	137	52
		Drops	116	98
		Net Growth	33	-14
44	New Hampshire	New Clubs	1	0
		Charter Members	20	0
		New Members	47	46
		Drops	49	32
		Net Growth	22	14
42	Rhode Island	New Clubs	0	0
		Charter Members	1	0
		New Members	25	8
		Drops	12	29
		Net Growth	15	-21
45	New York Vermont	New Clubs	0	0
		Charter Members	0	0
		New Members	16	10
		Drops	14	24
		Net Growth	4	-14
41	Maine	New Clubs	0	0
		Charter Members	3	0
		New Members	42	10
		Drops	40	36
		Net Growth	7	-24
Total		New Clubs	3	1
		Charter Members	82	28
		New Members	366	174
		Drops	365	307
		Net Growth	105	-88

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021	2021-2022
51	Puerto Rico U S Virgin Islands	New Clubs	1	0	0
		Charter Members	35	13	8
		New Members	156	128	144
		Drops	375	272	198
		Net Growth	-178	-121	-13
60	Various	New Clubs	0	0	0
		Charter Members	1	1	2
		New Members	135	217	149
		Drops	167	151	209
		Net Growth	-11	89	-42
Total		New Clubs	1	0	0
		Charter Members	36	14	10
		New Members	291	345	293
		Drops	542	423	407
		Net Growth	-189	-32	-55

February (Only) Results

MD	GMT Area	CA 1	Feb-20	Feb-21	Feb-22
51	Puerto Rico U S Virgin Islands	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	24	16	11
		Drops	41	40	15
		Net Growth	-17	-23	-3
60	Various	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	14	27	10
		Drops	9	47	12
		Net Growth	5	-18	-2
Total		New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	38	43	21
		Drops	50	87	27
		Net Growth	-12	-41	-5

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 3rd Qtr	2020-2021 3rd Qtr
51	Puerto Rico U S Virgin Islands	New Clubs	0	0
		Charter Members	0	1
		New Members	48	41
		Drops	95	58
		Net Growth	-45	-11
60	Various	New Clubs	0	0
		Charter Members	1	0
		New Members	60	53
		Drops	55	71
		Net Growth	15	-15
Total		New Clubs	0	0
		Charter Members	1	1
		New Members	108	94
		Drops	150	129
		Net Growth	-30	-26

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021	2021-2022
18	Georgia	New Clubs	0	4	4
		Charter Members	1	106	86
		New Members	267	218	258
		Drops	339	440	442
		Net Growth	-47	-102	-59
31	North Carolina	New Clubs	0	1	0
		Charter Members	25	36	8
		New Members	259	163	256
		Drops	469	433	454
		Net Growth	-131	-202	-116
32	South Carolina	New Clubs	0	1	0
		Charter Members	1	30	1
		New Members	158	124	249
		Drops	311	290	270
		Net Growth	-130	-112	19
35	Aruba Bahamas Florida	New Clubs	0	3	6
		Charter Members	21	103	168
		New Members	419	471	526
		Drops	713	532	721
		Net Growth	-101	130	91
Total		New Clubs	0	9	10
		Charter Members	48	275	263
		New Members	1103	976	1289
		Drops	1832	1695	1887
		Net Growth	-409	-286	-65

February (Only) Results

MD	GMT Area	CA 1	Feb-20	Feb-21	Feb-22
18	Georgia	New Clubs	0	0	1
		Charter Members	0	3	21
		New Members	38	30	15
		Drops	48	100	35
		Net Growth	-6	-66	3
31	North Carolina	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	34	19	20
		Drops	49	75	52
		Net Growth	-12	-52	-23
32	South Carolina	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	28	7	39
		Drops	22	39	25
		Net Growth	7	-26	18
35	Aruba Bahamas Florida	New Clubs	0	0	2
		Charter Members	4	10	63
		New Members	64	47	48
		Drops	38	58	42
		Net Growth	45	8	72
Total		New Clubs	0	0	3
		Charter Members	4	13	84
		New Members	164	103	122
		Drops	157	272	154
		Net Growth	34	-136	70

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 3rd Qtr	2020-2021 3rd Qtr
18	Georgia	New Clubs	0	0
		Charter Members	1	9
		New Members	122	87
		Drops	167	181
		Net Growth	-15	-72
31	North Carolina	New Clubs	0	0
		Charter Members	0	5
		New Members	99	57
		Drops	180	161
		Net Growth	-74	-77
32	South Carolina	New Clubs	0	0
		Charter Members	4	2
		New Members	73	44
		Drops	92	90
		Net Growth	-3	-33
35	Aruba Bahamas Florida	New Clubs	0	1
		Charter Members	5	32
		New Members	165	174
		Drops	189	146
		Net Growth	25	87
Total		New Clubs	0	1
		Charter Members	10	48
		New Members	459	362
		Drops	628	578
		Net Growth	-67	-95

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021	2021-2022
12	Tennessee	New Clubs	1	1	3
		Charter Members	32	28	96
		New Members	237	228	286
		Drops	423	389	411
		Net Growth	-93	-108	1
30	Mississippi	New Clubs	1	0	0
		Charter Members	24	1	0
		New Members	116	71	111
		Drops	274	173	168
		Net Growth	-120	-93	-52
34	Alabama	New Clubs	0	2	0
		Charter Members	8	58	6
		New Members	203	166	192
		Drops	318	332	288
		Net Growth	-92	-91	-72
43	Kentucky	New Clubs	1	0	0
		Charter Members	20	0	4
		New Members	169	122	240
		Drops	302	324	287
		Net Growth	-90	-185	-18
Total		New Clubs	3	3	3
		Charter Members	84	87	106
		New Members	725	587	829
		Drops	1317	1218	1154
		Net Growth	-395	-477	-141

February (Only) Results

MD	GMT Area	CA 1	Feb-20	Feb-21	Feb-22
12	Tennessee	New Clubs	1	0	0
		Charter Members	24	0	3
		New Members	40	18	17
		Drops	55	69	44
		Net Growth	19	-49	-20
30	Mississippi	New Clubs	1	0	0
		Charter Members	24	0	0
		New Members	16	2	26
		Drops	26	49	17
		Net Growth	14	-47	11
34	Alabama	New Clubs	0	0	0
		Charter Members	0	0	1
		New Members	38	11	13
		Drops	45	65	20
		Net Growth	-6	-51	-3
43	Kentucky	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	19	22	34
		Drops	22	99	18
		Net Growth	-2	-75	20
Total		New Clubs	2	0	0
		Charter Members	48	0	4
		New Members	113	53	90
		Drops	148	282	99
		Net Growth	25	-222	8

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 3rd Qtr	2020-2021 3rd Qtr
12	Tennessee	New Clubs Charter Members New Members Drops Net Growth	1 28 94 134 14	0 1 45 162 -93
30	Mississippi	New Clubs Charter Members New Members Drops Net Growth	1 25 42 98 -31	0 0 26 75 -13
34	Alabama	New Clubs Charter Members New Members Drops Net Growth	1 20 98 114 10	0 5 33 143 -79
43	Kentucky	New Clubs Charter Members New Members Drops Net Growth	1 21 58 107 -16	0 0 46 133 -79
Total		New Clubs Charter Members New Members Drops Net Growth	4 94 292 453 -23	0 6 150 513 -264

MD Wise Analysis

MD	GMT Area	CA 1	2021-2022
19	British Columbia Idaho Washington	New Clubs	1
		Charter Members	22
		New Members	410
		Drops	513
		Net Growth	-20
Total		New Clubs	1
		Charter Members	22
		New Members	410
		Drops	513
		Net Growth	-20

MD Wise Analysis

MD	GMT Area	CA 1	2021-2022
N	Maine	New Clubs	0
		Charter Members	0
		New Members	5
		Drops	15
		Net Growth	-9
Total		New Clubs	0
		Charter Members	0
		New Members	5
		Drops	15
		Net Growth	-9

